

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 165873  
ORIGIN NEA-10

INFO OCT-01 ISO-00 EB-07 HEW-04 OES-07 COME-00 /029 R

DRAFTED BY NEA/INS:JGRAHAME:RCM  
APPROVED BY NEA:ADUBS  
EB/BP:TSCHLENKER (SUBS)  
-----081060 160116Z /70  
P 152249Z JUL 77  
FM SECSTATE WASHDC  
TO AMEMBASSY NEW DELHI PRIORITY

LIMITED OFFICIAL USE STATE 165873

E.O. 11652:N/A

TAGS:EINV, BTRV, US, IN

SUBJECT:PHARMACEUTICALS -- MISSION TO DELHI  
REF: STATE 145093

1. IN JULY 15 CALL ON DEPUTY ASSISTANT SECRETARY DUBS, WALTER WIEN OF WYETH SAID JOHN SHERMAN COOPER HAS AGREED TO VISIT NEW DELHI WEEK OF JULY 25 ON BEHALF OF U.S. DRUG INDUSTRY. COOPER AND WIEN OR ANOTHER INDUSTRY REP PLAN TO LEAVE WASHINGTON JULY 21, ARRIVING DELHI JULY 23. MISSION IS NOT SPONSORED BY PMA BUT BY 10 U.S. PHARMACEUTICAL FIRMS WITH INVESTMENTS IN INDIA.

2. WIEN, WHO IS REQUESTING AMBASSADOR KEWAL SINGH TO ARRANGE APPOINTMENTS WITH PRIME MINISTER AND CHEMICAL MINISTER BAHUGUNA, SAID COOPER WOULD LIKE TO MEET WITH AMBASSADOR ON JULY 25. WIEN ALSO ASKED IF AMBASSADOR COULD EITHER ACCOMPANY COOPER ON CALL ON DESAI OR SUPPORT COOPER'S REPRESENTATIONS IN SUBSEQUENT CALL ON THE PRIME MINISTER.

3. U.S. INDUSTRY IS MOST CONCERNED ABOUT POSSIBILITY OF  
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GOI IMPOSING STRINGENT PROFIT MARGIN CEILINGS ON PHARMACEUTICAL INDUSTRY. WE TOLD WIEN THAT PROPOSAL THAT AMBASSADOR EITHER ACCOMPANY COOPER ON DESAI CALL OR MAKE FOLLOW-UP CALL IS MATTER FOR AMBASSADOR'S JUDGEMENT. APPRECIATE EMBASSY GIVING COOPER APPROPRIATE SUPPORT AND COURTESIES.

4. PLEASE LET US KNOW WHEN AMBASSADOR CAN SEE COOPER. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** DRUG INDUSTRY, PLANNING MEETINGS, VISITS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 15-Jul-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE165873  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** JGRAHAME:RCM  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770253-0462  
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**Handling Restrictions:** n/a  
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**Legacy Key:** link1977/newtext/t19770751/aaaabsdg.tel  
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**Litigation History:**  
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**Message ID:** f133c06a-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Reference:** 77 STATE 145093  
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**Review Content Flags:**  
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**Review Event:**  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
**SAS ID:** 1844046  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PHARMACEUTICALS -- MISSION TO DELHI  
**TAGS:** EINV, BTRA, US, IN, (WIEN, WALTER)  
**To:** NEW DELHI  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/f133c06a-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009